

Name: _____

VEHICLE - BUYING VS. LEASING

Vehicles, whether new or used, represent a substantial investment. There are options available to help consumers buy one without having to wait until they've saved the entire purchase price. Visit the website

<https://www.canada.ca/en/financial-consumer-agency/services/loans/financing-car/financing-options.html> and fill in the blank spots in the chart below to explore the options.

When buying a vehicle from a dealer, what are your financing options?

- 1)
- 2)

What is one of the three possibilities that the car dealer can arrange for you?

How might you benefit from arranging a loan to your financial institution instead of going through the dealership?

Pros	Cons

What type of consumer is the rent to own program aimed at?

What is the main disadvantage to rent to own?

Use the chart below to compare financing options.

	Bank Loan	Dealer Loan	Lease	Rent to Own
Regular payment (weekly, bi-weekly, monthly)				
Monthly interest added to principal debt				
Own the vehicle at the end of the financing term				
Can sell the vehicle before the end of the financing term to pay off the remaining debt				
Cancellation fee				
Available for used car purchase				